



# Behind the Record: Business Skills for Reporters & Transcriptionists

*Practical insights and tools to build a  
business that thrives*

Join BlueLedge for a powerful, expert-led panel webinar designed to help court reporters and legal transcriptionists master the business side of their careers.

Whether you're just starting out as a freelancer, looking to grow your existing practice, or dreaming of building your own agency someday, this session is for you. We're going beyond the skills of the profession to tackle the real-world business knowledge that can make or break a sustainable career: taxes, pricing, contracts, client relationships, systems, and so much more!

This isn't a lecture. It's a conversation. Our handpicked panel of industry experts will share their firsthand experience, answer your questions live, and give you the practical, actionable guidance you need to build with confidence.

**MAY 7, 2026**

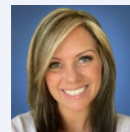
**4:00PM PT | 7:00PM ET | 60-MINUTES**



## What You'll Experience

- How to shift from “employee thinking” to “business owner thinking”, even if you're a W-2 employee
- 1099 tax essentials: self-employment tax, quarterly payments, and what to set aside
- What to consider when pricing your services
- Must-have contract elements and how to protect yourself legally
- Building your reputation and becoming the go-to professional in your niche
- And more!

### HOSTED BY:



#### **Tamara (Tami) Candeloro**

Enrollment Manager, BlueLedge | AAERT  
Membership Committee Member | [LinkedIn](#)

### WITH PANELIST:



#### **Merritt Gilbert, CER, CDR, FPM**

Director, BlueLedge | AAERT Board  
Member | [LinkedIn](#)

THIS WEBINAR IS APPROVED FOR 0.10 AAERT CEUS | REGISTER AT [WWW.BLUELEDGE.COM/WEBINARS](http://WWW.BLUELEDGE.COM/WEBINARS)



BlueLedge ([www.blueedge.com](http://www.blueedge.com)), a legal classroom, is a leader in online training for legal professions and offers training programs that are accessible from around the world, on any device and at the student's pace. Our focus provides training tools for digital court reporters, transcriptionists, and other legal services professionals.